



INNOVATING WITH AI: LINEUP'S ROADMAP



Nita Watkins
Product Manager - CRM
Lineup



75% –



of publishers believe that AI will be crucial to their future success (2022 Salesforce survey).

customer satisfaction
hallucination
'job displacement'
revenue
convenience
intuitive
ethical
'data privacy'
'deep fake'
game changer
'unintended bias'
faster
fast
ROI
security
efficiency
easy-to-use
recommendation
intelligent
decision-making
innovative
powerful
'new job opportunities'
transparency
creativity

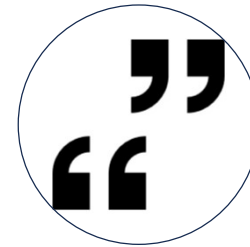
EXPLORATORY THEMES



Recommendation Tools
Help users decide what to buy



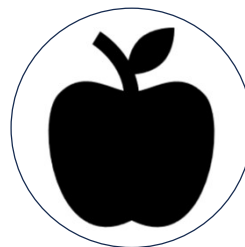
Nurture Journeys / Next Best Action
Help sales teams build strong customer relationships and close deals faster



Speech to Action
Reduce admin on post-meeting reports, or for generating bookings



Customer Insight
Identify deals at risk or opportunities to generate more revenue



Training
Upskill and coach teams to perform at their best



Localisation
Faster access to local language support

LINEUP'S DEVELOPMENT WORK ON AI



TRANSLATION



AD BUILDER CONTENT
CREATORS

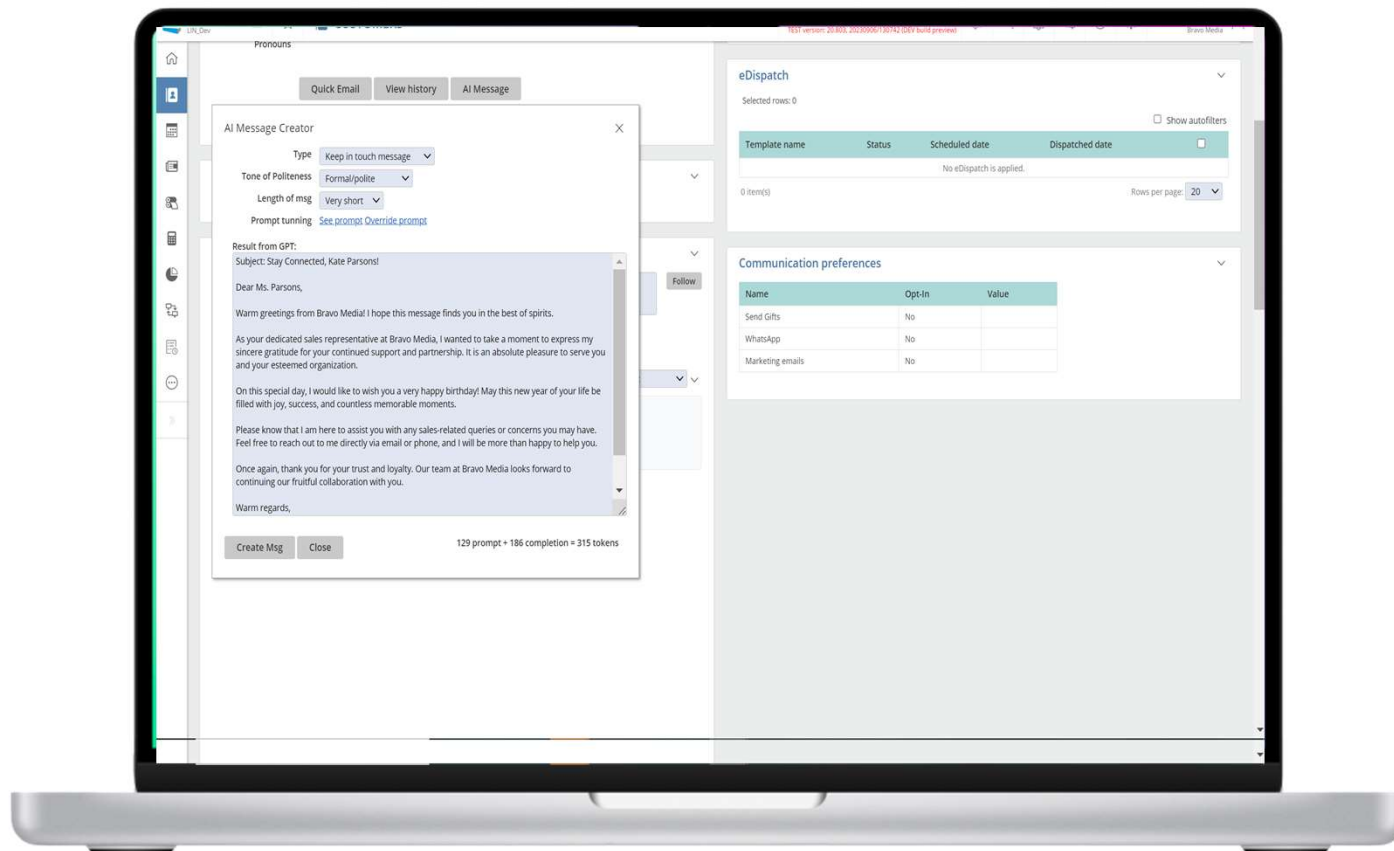


QUICK E-MAIL GENERATOR

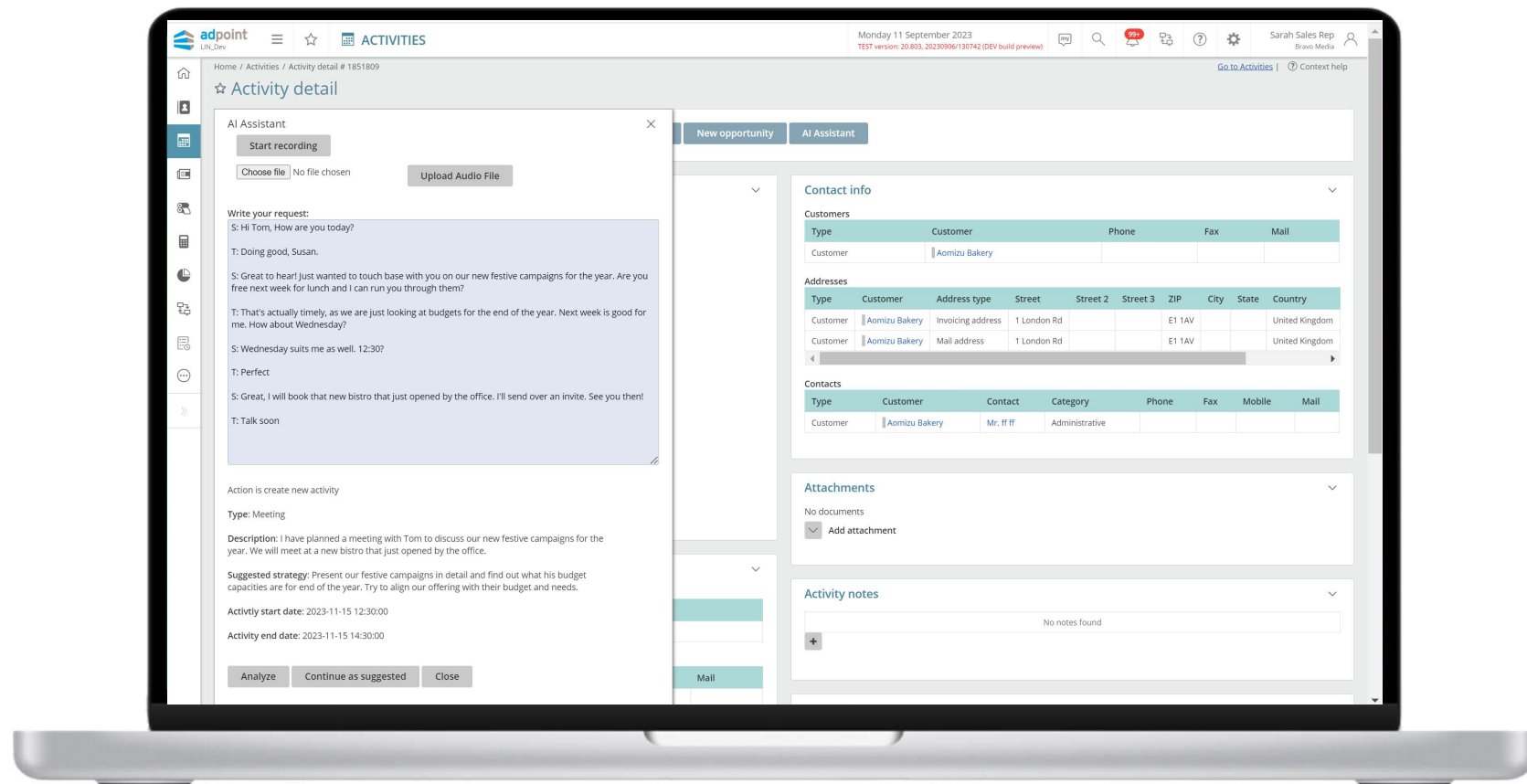


SPEECH TO TASK

QUICK MAIL GENERATOR



SCRIBE: SPEECH TO TASK



NURTURE & OUTREACH



NURTURE JOURNEY
& NBA (AMPLIO)



ADPOINT OUTREACH -
MARKETING
AUTOMATION (AMPLIO)

Automated
next best
action
insights

Understand
customers
better

Measure
engagement
levels

Generate
more
revenue

RECOMMENDATION TOOLS



RECOMMENDATION
TOOLS (Self service)



RECOMMENDATION
TOOLS
(Quotes and orders)



RECOMMENDATION
TOOLS
(Yield optimisation)



RECOMMENDATION
TOOLS (POST-CAMPAIGN)

Make more
informed
choices

Leverage
your data
sources

Automated
insights and
suggestions